

ELEVATING MULTIFAMILY INSURANCE:
BROKER RESOURCE GUIDE

The logo for realprotect features a stylized house icon above the text. The icon consists of a blue horizontal line on the left and a red horizontal line on the right, meeting at a central peak. The word "realprotect" is written in a sans-serif font, with "real" in red and "protect" in blue. A small trademark symbol (TM) is located at the top right of the word "protect".

realprotect™

MULTIFAMILY
FOR BROKERS

2024



01

FRONT END UNDERWRITING & OM DATA

Analyzing market trends in all MSA's and leveraging our data to lock in your insurance cost projections

02

BOV ASSISTANCE VIA PREMIUM INDICATIONS

In today's market where new transaction volume has slowed, we add value by creating premium savings that reduce property expenses and boost NOI

03

BROKER PROCESS VALUE ADD

Partnering with the leading multifamily insurance brokerage enhances the resources and value that you provide in today's hard market

04

DEAL EXECUTION CONFIDENCE

Our process ensures your deals cross the finish line and close on time (new and in process deals)

**realprotect
multifamily for brokers**

A large light gray circle with a white border, containing a smaller dark gray circle with the text "Step 1: Premium Indication" in white.

Step 1: Premium Indication

A PREMIUM INDICATION IS A HIGH LEVEL
ILLUSTRATION PROVIDING DATA DRIVEN,
MARKET SPECIFIC RATES

QUICK FEEDBACK FOR FINANCIAL
UNDERWRITING AND DEAL VIABILITY
(TYPICALLY PRE LOI)

A large light gray circle with a white border, containing a smaller dark gray circle with the text "Step 2: Live Quotes" in white.

Step 2: Live Quotes

FOR PSA ACCEPTED AND IN PROCESS DEALS,
WE UNDERWRITE AND FORMALIZE PREMIUMS
AS DEBT PROVIDERS & LENDERS ARE
INVOLVED AND CLOSING DATES APPROACH



Data Driven
Approach



500K+ Doors
Insured



50 States



400+ Carriers

Atlanta GA MSA Single Asset

Class B - 300 Units

\$2.5MM in Claims

Reduced Premiums 60%

Houston TX MSA Portfolio

Class B & C - 1000+ Units

Reduced Premiums 25%

And Brought Into Lender

Compliance



Florida Portfolio

Class B - 650 Units

Reduced Premiums 20% &

Deductibles 50%

Indianapolis MSA Portfolio

Class B & C - 800 Units

Restructured Current
Master Policy & Reduced

Premiums by 45%

about realprotect

Founded in 1928, a member of Legacy Risk Solutions, realprotect provides insurance and risk management offerings for the real estate industry.

realprotect Multifamily stands as the foremost authority in multifamily real estate insurance, with a deep understanding of the unique needs of the industry.

We recognize that every owner, operator and property manager face a unique set of challenges and opportunities. As a leader in this field, our approach is characterized by a profound dedication to providing flexible, specialized insurance products and services that empower property owners, managers, and investors to thrive in an ever-evolving landscape across the US.

realprotect is dedicated to supporting your ambitions and ensuring the protection of your investments, so you can focus on what matters most – building and managing thriving multifamily communities.





realprotect strategy

01

LEVERAGING OUR RELATIONSHIPS

Creating benefit for our clients through unparalleled industry relationships

02

COST AND COVERAGE BALANCE

The right balance between premium and profitability based on your risk tolerance

03

EXCLUSIVE PROGRAMS

Going the extra mile to ensure we are on the leading edge of new carriers and programs, in addition to developing our own in house solutions

04

FOCUS ON LENDER COMPLIANCE

Working closely with debt providers and lenders to streamline the process and balance the outcome



ADDITIONAL COVERAGE OFFERINGS

CONSTRUCTION/DEVELOPMENT & BTR

PROPERTY MANAGEMENT

SINGLE FAMILY HOMES (SFR)

TENANT BENEFIT PACKAGES

RENTAL INCOME GUARANTEE

TRADITIONAL COMMERCIAL/OPERATIONAL

COMMERCIAL REAL ESTATE

ASSOCIATION COVERAGE (HOA/COA)

Let's Work Together!

Call, Email or visit our website to start the process

WEBSITE LINK:

www.realprotect.com



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